BRENNAN TRAVEL

433 METAIRIE ROAD, SUITE 218 METAIRIE, LOUISIANA 70005

November 30, 1998

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The Honorable John Breaux United States Senate Washington, DC 20510

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DEPARTMENT OF TRANSPORTATION

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ACTION is assigned to

Dear Senator Breaux:

The recent decision of major U.S. airlines to cap commissions at \$100 on international airfares is just one more step in the airlines all-out assault to drive the travel agent from the marketplace. By forcing us from the marketplace, consumers will have no choice but to deal with the airlines directly brough 800 numbers and the Internet. This will ultimately result in the consumer paying more money for their airline tickets. This fact was recently confirmed in the "20/20" television program which clearly illustrated that when you removed the travel agency from the scene, the airlines can over charge the consumer at will.

I am deeply concerned about what the airlines are doing to force the traveling public to deal directly with themthrough their 800 numbers and the Internet. The airlines do not want the public to have sources of unbiased information on airfares readily available to them. We, the travel agents are the only ones who provide the consumer with complete and unbiased comparative fare and schedule information today.

The airlines' new commission policy simply fuels the fires of concern about the lack of airline competition in today's marketplace with its fortress hub system and controls over the computer reservation systems. Please write the Secretary of Transportation and the Attorney General asking them to take the necessary steps to prevent these monopolistic practices of airlines from harming the travel consumer.

Sincerely,

p.s. I find it hard to believe that the government is taking Bill Gates to trial for trying to put 2 companies out of business. The airlines are trying to put an entire industry out of business and no one cares!

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